

the following document is an archived chapter - a first look - hierarchy of needs 127 physiological needs physiological needs are basic: the body craves food, liquid, sleep, oxygen, sex, freedom of movement, and a moderate temperature. **selling the invisible - knowledge capital** - selling the invisible “ highlights almost three out of four americans work in service. a service does not exist when you buy it. you cannot see, touch or try out a haircut before you buy it. **the hidden king(s) - milesmathis** - daniels™ film taken of the car emerging from the far side of the bridge (where the two little boys are waving). the car passes only a few feet from the boys and the movie camera. **english language arts literacy in history/social studies ...** - common core state standards for english language arts & literacy in history/social studies, science, and technical subjects appendix b: text exemplars and

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